




CORPORATE FINANCE REVIEW

 **Disposal**
Bridge Management Training Limited
to
Chartered Institute of Personnel and Development

Undisclosed Autumn 09
Lead adviser to vendor

Roffe Swayne Chartered Accountants have advised the shareholders of Bridge Management Training Limited (Bridge) on the sale of their business to The Chartered Institute of Personnel and Development (CIPD).

Bridge specialise in leadership, organisational development and strategic transformation with clients including Tesco, BP, Asda, Cadbury, PepsiCo and HSBC.

Bridge have worked with the CIPD over the last 18 months on its groundbreaking and future focussed 'Next Generation HR' research project. They will continue to work on this and other key projects designed to engage business leaders and the most senior personnel in the HR profession.

The Roffe Swayne team negotiated the transaction on Bridge's behalf and provided corporate finance and tax advice throughout to assist in reaching a successful conclusion.

'It was a technically challenging transaction on several levels not least from a structuring perspective, balancing the interests of the Bridge shareholders with the needs of the

CIPD imposed by their charitable status' said Matthew Katz, Roffe Swayne Associate Partner. 'The four advisers worked closely together to deliver the transaction to a tight deadline and good communication between all of us was essential given the complications.'

Roffe Swayne worked alongside Osborne Clark advising the shareholders, with Grant Thornton and Shoosmiths advising the purchaser.

The Roffe Swayne team was led by Matthew Katz, Associate Partner Corporate finance. The Osborne Clark team was led by Dan Wright, Partner and Sarah Knight, solicitor. The Shoosmith's team was led by Sanjeev Sharma, Partner and the Grant Thornton team by David Brooks, Partner and Tim Blois, Director.

Commenting on the transaction, Mark Leigh, Head of Corporate Finance at Roffe Swayne said 'This further enforces Roffe Swayne's credentials as one of the leading corporate finance advisers in the area. Not only can we offer clients and intermediaries corporate finance and tax services which are rarely found outside national firms, but we can offer them with a level of service that is both responsive and personal!'

shoosmiths

 Grant Thornton

Osborne
Clarke 

For more information please contact

Sharon Ward
Email: sward@roffeswayne.com

Matthew Katz
Email: mkatz@roffeswayne.com

Mark Leigh
Email: mleigh@roffeswayne.com

Jeremy Gardner
Email: jgardner@roffeswayne.com

Roffe Swayne
Ashcombe Court, Woolsack Way,
Godalming, Surrey GU7 1LQ

Tel: 01483 416232
Fax: 01483 426617
Email: info@roffeswayne.com

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